



Spencer Technologies, Inc.
102 Otis Street
Northborough, MA 01532
508-595-9496
FAX: 508-595-9798

Quote

Date: May 1, 2017
Quote #: 08102016-12
Customer ID: SPOR
Expiration Date: May 31, 2017

To: Michael Ellis
Sport Clips
(512) 868-4663
Michael.Ellis@sportclips.com



Salesperson	Project ID	Payment Terms	Due Date
Tanveer Chowdhury	Salon Ultimate Project	Net 30	5/1/17

Qty	Description	Unit Price	Line Total
1.00	1st Kiosk [Labor, Materials & Trip Charge Included]	\$ 345.00	\$ 345.00
1.00	Labor 2nd Kiosk [Labor & Materials Included]	\$ 130.00	\$ 130.00
			\$ 475.00
	Optional:		
0.00	Wallboard Install [Two Techs]	\$ 260.00	
0.00	Wallboard Install [One Tech; with customer assist; waiver from customer required]	\$ 125.00	
0.00	Termination Only	\$ 18.00	
0.00	New CAT5e cable run for Wallboard	\$ 153.00	
0.00	PC Swap [While Already On Site]	\$ 62.00	
0.00	PC Swap [Separate Trip, Larger Metro Area]	\$ 150.00	
0.00	SonicWall Update [Separate Trip, Larger Metro Area]	\$ 150.00	
0.00	Out of Scope OT Hourly Rate [Billed in half hour increments]	\$ 125.00	
0.00	Additional Travel [Each Additional Hour of Travel beyond the Statistical Metro Area]	\$ 60.00	
			\$ -
	Subtotal		\$ 475.00
	Sales Tax		
	Total		\$ 475.00

Quotation prepared by: Tanveer Chowdhury

This is a quotation on the items outlined above, subject to the conditions noted below:

All areas of work to be completed will be accessible to installer w/ minimal delays
Delay time due to items outside of Spencer's control will be billed at the appropriate T&M rate
All cable paths are open and free of obstructions.
Coring of concrete walls / floors not included in pricing
Conduit or raceway not included in pricing
No demarc extension included in pricing
No As-builts included in pricing, additional charges will apply if they are required
Any union locations will be billed at the appropriate union T&M rates and marked up 20%
No demo included in pricing
Any locations outside the contiguous 48 states are subject to additional travel charges
Spencer requests a 2 week lead time from "Notice of award" to ensure proper scheduling and material procurement
Out of scope work / delay time will be handled through a change order process.
Proper contacts will be provided to Spencer for trouble shooting or other issues
Work is assumed to take place during non-standard hours (Monday thru Friday 5pm to 7am)
Spencer Technologies will provide a single point of contact
All rates are automatically renewed on an annual basis unless notification by either party 30 days in advance of rate change
Any required permit fees will be passed on to the customer at cost plus 20%
Any required lift will be passed on to the customer at cost plus 20%
All shipping charges will be passed on to the customer at cost plus 20% or shipped on customer account
All applicable taxes will be added at time of invoicing
There will be a \$90 revisit charge per tech for issues not the fault of Spencer
Site cancellation charge 24-48 hours of call is \$50
Site cancellation charge less than 24 hours of call \$95 per technician
OOS / T&M rates - Standard \$85, Non-Standard \$125, Holiday / Weekend \$150
All Pricing in US dollars

To accept this quotation, sign here and return: _____

Thank you for your business!
TChowdhury@spencertech.com